

# Data Analytics For Meaningful Insights

"We are so happy to proactively drive cross-selling opportunities"

Save time and make data prep easier with Empellor BI Data 360. Explore data more thoroughly to uncover hidden patterns that can be transformed into actionable insights.



## Empellor BI Data 360

Empower your business with Empellor BI Data 360. Integrate and manage data from various sources on a single platform, enhancing scalability and enabling cross-platform analysis. Propel your enterprise forward with advanced, unified data analytics.

### What we offer :

Integrate all your data sources into a single, unified platform and harness the power of your data with BI Data 360.

Developed of enterprises needing data analytics across CRM, ERP, and beyond

-  **Unified data management**  
Integrate data from multiple sources into a single, centralized platform.
-  **Enhanced scalability**  
Scale your reporting capabilities effortlessly as your business grows and evolves
-  **Cross-platform data analysis**  
Perform cross-platform data analysis as never before.

**360°** Visibility,  
**Infinite** Possibilities

Total Implementation Cost:  
**\$55,000**



# Why Empellor BI Data 360?

## Empellor BI Data 360 Features:

### CRM REPORTS

- ✓ Real Time Sales Performance & Trends
- ✓ My Daily Focus Dashboard
- ✓ Lead Performance
- ✓ Sales Performance
- ✓ Sales Manager Summary
- ✓ Enhanced Analytics with Power BI
- ✓ Sales Performance
- ✓ Sales Manager Pipeline
- ✓ My Pipeline
- ✓ Activity Tracking
- ✓ Custom Dashboard

### ERP REPORTS

- ✓ Revenue
- ✓ Total Revenue
- ✓ Cost of Revenue
- ✓ Gross Profit
- ✓ Operating Expenses
- ✓ Total Operating Expenses
- ✓ Operating Income/Loss
- ✓ Total Other Income(Expenses)
- ✓ Operating Expenses
- ✓ Loss Before Provision of Income Taxes

### ERP Open Orders

- ✓ Total Open Orders
- ✓ Total Open Orders Amount

### ERP Cash Flow

- ✓ Cash Flows From Operating Activities
- ✓ Net Cash Used In Operating
- ✓ Cash Flows From Investing Activities
- ✓ Net Cash Used In Investing Activities
- ✓ Cash Flows From Financing Activities
- ✓ Net Cash Provided By Financing Activities
- ✓ Net Change In Cash
- ✓ Cash At Beginning Of The Period
- ✓ Cash At End Of The Period

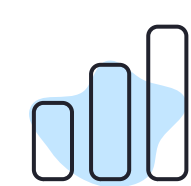
### ERP Balance Sheet

- ✓ Current Assets
- ✓ Non-current Assets
- ✓ Total Assets
- ✓ Current Liabilities
- ✓ Long Term Liabilities
- ✓ Equity
- ✓ Total Equity
- ✓ Total Liabilities & Equity

### ERP Accounts Receivable

- ✓ Total Invoiced Amount
- ✓ Total Amount Due
- ✓ Ageing Buckets
- ✓ Days Receivables Outstanding
- ✓ Days Delayed

## Achieve More With **With BI Data 360**



Unify disparate data sources for a complete view of customer interactions and transactions



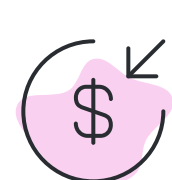
Enhance cross-functional collaboration by sharing insights and data across departments.



Identify opportunities for cost savings and operational efficiency improvements.



Customize reporting and analytics to meet specific business objectives and requirements.



Empower data-driven decision-making at every level of the organization.



Drive innovation and competitive advantage through deeper insights and analytics capabilities.

**Empellor CRM Promise:**  
Deliver a CRM that drives growth.

We guarantee that you will be able to move your business forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

**Let's Talk!** Empellor CRM | [www.empellorcrm.com](http://www.empellorcrm.com) | [info@empellorcrm.com](mailto:info@empellorcrm.com) | 303-482-2909