

Data Analytics For Meaningful Insights

"We are so happy to proactively drive cross-selling opportunities"

Bring all your disparate data sources together in one place to have one trusted source for all your information. Gain contextual insights and predictions to enhance engagement and improve workflow efficiency within your CRM.




Empellor BI Data Growth

Empellor BI Data Growth consolidates CRM and ERP systems into one platform, providing comprehensive business insights through advanced analytics and machine learning. Enhance operational efficiency and data security with role-based access, driving informed decision-making.

What we offer :

Consolidate your CRM and ERP data into one powerful platform and take your business to the next level with BI Data Growth.

Created for companies wanting insights from both their CRM and ERP systems.

-  **Cross-platform integration**
Seamlessly combine CRM and ERP data for comprehensive insights.
-  **Advanced Analytics**
Utilize predictive analytics and machine learning to forecast trends and behaviors.
-  **Role-based access control**
Ensure data security and compliance with customizable user permissions.

Unlock **CRM** Insights,
Unleash **Success**

Total Implementation Cost:
\$35,000

Why Empellor BI Data Growth?

Empellor BI Data Growth Features:

CRM REPORTS

- ✓ Real Time Sales Performance & Trends
- ✓ My Daily Focus Dashboard
- ✓ Lead Performance
- ✓ Sales Manager Summary
- ✓ Enhanced Analytics with Power BI
- ✓ Sales Performance
- ✓ Sales Manager Pipeline
- ✓ My Pipeline
- ✓ Activity Tracking
- ✓ Custom Dashboard

ERP REPORTS

- ✓ Revenue
- ✓ Total Revenue
- ✓ Cost of Revenue
- ✓ Provision of Income Taxes
- ✓ Gross Profit
- ✓ Total Operating Expenses
- ✓ Operating Income/Loss
- ✓ Other Income (Expenses)

ERP Balance Sheet

- ✓ Current Assets
- ✓ Non-current Assets
- ✓ Total Assets
- ✓ Current Liabilities
- ✓ Long Term Liabilities
- ✓ Equity
- ✓ Total Equity
- ✓ Total Liabilities & Equity

ERP Open Orders

- ✓ Total Open Orders
- ✓ Total Open Orders Amount

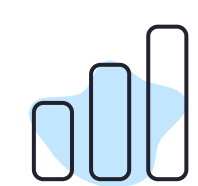
ERP Cash Flow

- ✓ Cash Flows From Operating Activities
- ✓ Net Cash Used In Operating
- ✓ Cash Flows From Investing Activities
- ✓ Net Cash Used In Investing Activities
- ✓ Cash Flows From Financing Activities
- ✓ Net Change In Cash

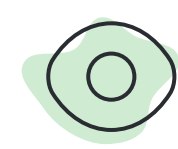
ERP Accounts Receivable

- ✓ Total Invoiced Amount
- ✓ Total Amount Due
- ✓ Ageing Buckets

Achieve More With **With BI Data Package**



Achieve a holistic view of business operations by integrating CRM and ERP data.



Streamline order management and fulfillment processes for improved efficiency and accuracy.



Enhance inventory management by tracking stock levels and demand forecasts in real-time.



Improve financial performance by analyzing sales, expenses, and profitability metrics together.



Empower decision-makers with comprehensive insights for strategic planning and forecasting.



Reduce IT complexity and maintenance costs by consolidating data systems and infrastructure.

Empellor CRM Promise:
Deliver a CRM that drives growth.

We guarantee that you will be able to move your business forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

Let's Talk! Empellor CRM | www.empellorcrm.com | info@empellorcrm.com | 303-482-2909