

# **CRM** that Drives Growth

"We are no longer challenged to efficiently enter and track leads"

> Designed for small businesses with 5 or less users needing to communicate effectively, streamline sales operations, and leverage Microsoft 365 with a powerful CRM solution.



## **Empellor Sales Pro**

Up your sales game and move your business forward with ease and transparency with Empellor Sales Pro powered by Dynamics 365 Sales.

Ready to leave manual, disconnected excel sheets behind and accelerate your sales process? Streamline your sales process and stay organized.

Streamline your sales process and stay organized with Empellor Sales Pro.

**Total Implementation:** \$10,000 + 7 days

#### What We Offer:

Empellor Sales Pro is perfect for business owners and leaders looking to connect to their existing Office 365 environment with a powerful CRM solution. With Empellor Sales Pro, you will realize an easy-to-use CRM that will enable you to:

- Increase Sales
- Standardize lead and opportunity pipeline management for your team
- Experience reliable prospect and client data in a consolidated, scalable and platform
- Realize centralized client communications & database across the organization
- Gain instant mobility on any device

# **Why Empellor Sales Pro?**

### **Empellor Sales Pro features:**

#### Sales Execution

- Lead & Opportunity Tracking
- **Activity Tracking**
- **Quoting & Orders**
- Mobile App
- Standard Sales Process Flow

#### Collaboration

- **Teams Integration**
- **Outlook Integration**
- Calendar Synchronization
- Mobile App
- **SharePoint Integration**
- Task Management
- **Email Integration**

### **Reporting & Analytics**

- Real-time Sales Performance & Trends
- My Daily Focus Dashboard
- Lead Performance
- Sales Manager Summary
- Sales Pipeline

#### Add-Ons

- + Integration Assessment
- + ClickLearn Training Portal
- + XpertDoc Document Automation
- + Ongoing Innovation and Optimization

**Empellor CRM Promise: Deliver a CRM that** drives growth.

We guarantee that you will be able to move your business forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

#### Achieve more with **Microsoft Dynamics** 365 Sales



Unify customer data and streamline sales funnels to close deals faster.



Get a holistic view of customers to confidently understand their needs.



Predict how demand and markets may change in the foreseeable future.



Convert more leads to opportunities, and more opportunities to closed sales.



Gather customer feedback and sentiment to help build relationships.



Maximize your investment in Office 365.



Leverage SharePoint for document management.



Improve communications utilizing Teams integration.