


CRM that Drives Growth



"We are now able to predict and manage pipelines with confidence"

Created for SMBs with 5+ on their sales team who need a CRM with automations and analytics, increased pipeline visibility, and improved forecasting ability.

Empellor Sales Growth

Dominate your market and move your business forward with ease and transparency with Empellor Sales Growth powered by Dynamics 365 Sales.

Want your sales management to rocket to the next level? Elevate your sales with insights, automations and organization.

Elevate your sales with insights, organization, and precision.

**Total Implementation:
\$25,000 + 30 days**

What We Offer:

Empellor Sales Growth is perfect for sales leaders struggling to predict and manage pipelines with confidence amidst a more complex sales process, who need to gain increased visibility across sales activity, improve forecasting and goal management with a powerful CRM solution. With Empellor Sales Growth, you will realize an easy-to-use CRM that will enable you to:

- ✓ Gain insights into deals, revenue and your teams' performance
- ✓ Develop accurate forecasts to accelerate your business expansion
- ✓ Acquire real-time insights to monitor the sales process, pipeline processing, and key sales data
- ✓ Increase sales by bringing together the entire sales team to facilitate the buyer journey
- ✓ Improve reporting resulting in greater visibility and sales performance
- ✓ Harness business insights leading to better and faster decision-making

Why Empellor Sales Growth?

Empellor Sales Growth features:

Sales Execution

- ✓ Lead & Opportunity Tracking
- ✓ Activity Tracking
- ✓ Quoting & Orders
- ✓ Mobile App
- ✓ Standard Sales Process Flow
- ✓ Customized Sales Process Flow
- ✓ Product & Pricing Configuration
- ✓ Pipeline Management
- ✓ Forecasting
- ✓ Competitors, Sales, Goals & Territory Management
- ✓ Sales Sequences

Collaboration

- ✓ Teams Integration
- ✓ Outlook Integration
- ✓ Calendar Synchronization
- ✓ Mobile App
- ✓ SharePoint Integration
- ✓ Task Management
- ✓ Email Integration
- ✓ Email Template Configuration

Customization & Extensibility

- ✓ Application Customization

Add-Ons

- + Integration Assessment
- + ClickLearn Training Portal
- + LinkedIn Sales Navigator
- + XpertDoc Document Automation
- + Ongoing Innovation and Optimization
- + Sales Team Member App
- + Power Pages Portals

Reporting & Analytics

- ✓ Sales 360
- ✓ Real-time Sales Performance
- ✓ My Daily Focus
- ✓ Enhanced Analytics with Power BI
 - Lead Performance
 - Sales Performance
 - Sales Manager Pipeline
 - My Pipeline
 - Activity Tracking
 - Custom Dashboards

Empellor CRM Promise:

Deliver a CRM that drives growth.

We guarantee that you will be able to move your business forward with ease and transparency using Dynamics 365 Sales. Let CRM become the lifeblood of your organization.

Achieve more with Microsoft Dynamics 365 Sales



Unify customer data and streamline sales funnels to close deals faster.



Get a holistic view of customers to confidently understand their needs.



Predict how demand and markets may change in the foreseeable future.



Convert more leads to opportunities, and more opportunities to closed sales.



Gather customer feedback and sentiment to help build relationships.



Maximize your investment in Office 365.



Leverage SharePoint for document management.



Improve communications utilizing Teams integration.